



REPORTING RELATIONSHIP

The VP of Live Cattle Supply will report directly to the CEO.

RESPONSIBILITIES

The VP of Live Cattle Supply will be accountable to the CEO for member cattle recruitment, onboarding, program compliance, and performance communication; coordination of live cattle supply; meeting harvest head count, hot carcass weight, and grading targets; and assuring feeding partner program & SOP compliance.

1. Member Recruitment
 - Identifying prospective members.
 - Articulating value proposition to prospective members.
 - Managing prospective member list and assigning 'closer' responsibilities as necessary, i.e., requesting Production, CEO, Director, or existing member support to close prospective members.
 - Developing novel solutions for barriers to retained ownership, i.e., partnerships, CNB financing Cashflow, etc.
 - New membership placements to meet co-op target head counts.
2. Member Supply Coordination
 - Member program compliance and providing audit support as necessary.
 - New member onboarding program.
 - Member program paperwork submission.
 - Communication between members & finishing facilities to coordinate placement locations, head counts, weights, times, etc.
3. Coordination with Procurement
 - Coordinating with procurement to fill supply needs with purchased cattle.
 - Communication between procurement and finance regarding purchase cattle forecasts, breakevens, and co-op priorities.
4. Finishing Facilities
 - Monitoring & securing facility compliance with CNB programs & SOPs.
 - Coordinating placement head counts, weights & timing.
 - Identification of potential new finishing facilities to meet co-op goals & objectives.

LOCATION & TRAVEL

The VP of Live Cattle Supply will be based out of the Pacific Northwest. Extensive travel would be required across multiple states: attendance at all CNB meetings, recruiting function trips and visits, and weekly feeding facility visits would be necessary.