



GENERAL MANAGER
Okeechobee, FL



Nestled amidst the scenic landscape of Okeechobee, Florida, Quail Creek Sporting Ranch stands as a beacon of Southern hospitality and premier outdoor recreation. Spanning 4,000 acres, this exclusive membership club, capped at 50, offers a luxurious Four Seasons experience to its esteemed members. Here, amidst pristine natural beauty, Quail Creek seamlessly blends opulence with the tranquility of nature, creating an unparalleled haven for outdoor enthusiasts.

Beyond its serene ambiance, Quail Creek is renowned as a world-class venue for international shooting tournaments. Its public side features a meticulously curated pro-shop, inviting pavilions, and impeccable shooting facilities, catering to the most discerning enthusiasts. Whether guests are honing their skills or relishing in the camaraderie of like-minded individuals, Quail Creek epitomizes excellence in the realm of shooting sports.

With plans underway for an additional lodge, Quail Creek is poised to extend its offerings beyond recreation, becoming a sought-after destination for corporate retreats and unique events. This expansion mirrors the unwavering commitment of Quail Creek's incredibly supportive ownership, whose passion for the outdoors permeates every aspect of the club.

At Quail Creek, guests indulge in a diverse array of outdoor experiences, from sporting clay competitions to quail and turkey hunting, all expertly curated across vast terrains. Guided by expert instructors, participants of all skill levels engage in exhilarating shooting events and programming, ensuring a rewarding experience amidst the beauty of nature.

After a day of adventure, guests retreat to charming cottages or lavish suites, thoughtfully appointed to provide a serene sanctuary amidst the rustic charm of the ranch. Finally, they savor the flavors of the South at the onsite dining room, where delectable Southern fare awaits, highlighting the richness of regional cuisine for a satisfying dining experience amidst nature's splendors. Whether seeking relaxation or exhilaration, Quail Creek Sporting Ranch offers an unforgettable escape for members and guests alike.

ABOUT THE RANCH

- Privately owned sporting ranch and hunting club
- Open to the public; memberships available
- Membership Categories: Hunting Membership and Corporate Hunting Membership
- Hunting is only available to private hunting members.
- Total members: 32 (capped at 50)
- Full-time equivalent employees: 45
- Seasonal employees: can be up to 200 employees for special events.



POSITION OVERVIEW

Quail Creek Sporting Ranch presents more than just a typical managerial role—it is an unparalleled opportunity for an individual to spearhead the development of a world-class hunting club and deliver a five-star experience unlike any other. This unique position offers the chance to shape a culture centered around excellence, efficiency, and impeccable hospitality. Our members expect nothing short of perfection, drawing comparisons to their most recent five-star service encounters, where they are accustomed to being treated as the foremost priority.

Beyond standard directives and daily operations, this role demands a visionary leader and a strategic thinker with a relentless drive to achieve exceptional outcomes through collaborative teamwork and streamlined processes. Emotional maturity, professionalism, and discretion are non-negotiable qualities, while a genuine belief in hospitality, stemming from a servant's heart, is intrinsic to the individual's identity.

Ideally, the chosen candidate will also possess a fervent passion for the outdoors and shooting sports, elevating their connection to the club's ethos. Quail Creek Sporting Ranch seeks more than just an average candidate; we are in pursuit of an enthusiastic and seasoned General Manager to lead our esteemed recreational shooting and hunting club. This pivotal role entails overseeing all aspects of club operations, ensuring the delivery of unparalleled experiences for our members and guests, all while maintaining financial viability and success.

ESSENTIAL DUTIES AND RESPONSIBILITIES (including but not limited to)

- ***Oversee all aspects of the ranch operations:*** This including managing staff, finances, marketing, member relations, event planning, and ensuring compliance with all state and federal regulations.
- ***Build a high-performing team*** capable to drive the growth of the whole business ecosystem including scaling and developing new avenues of opportunity.
- ***Drive membership growth and engagement:*** Develop and implement strategies to attract new members, retain existing members, and foster a keen sense of community within the club.
- ***Ensure exceptional member and guest experiences:*** Oversee all aspects of guest services, from reservations and check-in to food & beverage operations and activity coordination.
- ***Maintain the highest standards for safety and quality:*** Implement and enforce safety protocols for all shooting and hunting activities, and ensure the facilities and equipment comply with the highest standards.
- ***Develop and manage the club's budget:*** Prepare and manage the operating budget, track financial performance, and identify areas for cost savings and improvement.
- ***Stay abreast of industry trends and best practices:*** Continuously research and implement innovative technologies, marketing strategies, and operational efficiencies to keep the ranch at the forefront of the industry.
- ***Build and maintain positive relationships:*** Cultivate strong relationships with members, guests, staff, vendors, and local community stakeholders.

EDUCATION, SKILLS, AND EXPERIENCE REQUIRED

Must have a passion for the outdoors and shooting sports as well as three years experience as a General Manager or Assistant General Manager in a sport and/or hospitality setting required.

REPORTING STRUCTURE

This position reports to the Director of Operations.

DIRECT REPORTS

Sporting Clay Manager, Office Manager, Hunting Manager, Executive Chef, Pavilion Chef, Lodging Manager, Member Services, and Maintenance Manager.

COMPENSATION

Quail Creek Sporting Ranch will offer an attractive compensation package, commensurate with experience, which will include a competitive base salary, bonus opportunity and benefits.

APPLICATION PROCESS AND DEADLINE

Interested candidates should submit a resume along with a detailed cover letter which addresses the qualifications and describes your alignment/experience with the prescribed position by **March 25, 2024**. The documents must be saved as a PDF (save as "Last Name, First Name, QCSR) and email to: execsearch@ggapartners.com.

Please direct any questions or inquiries to:

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